

# Invitation to Bid



Representation "Danish Refugee Council in Ukraine"  
17/52 Bohdana Khmelnytskoho Street, Kyiv, Ukraine, 01054

Kyiv, 12.06.2026

To: Tender is open for any qualified supplier who can deliver goods described in Annex A.1 to this Letter

## Invitation to Bid No.: ITB-UKR-004802 Vehicles

Dear Sir/Madam:

Representation "Danish Refugee Council in Ukraine" (DRC) has received a grant for the implementation of the humanitarian aid operation of the supply of vehicles, the description and list of vehicles is specified in Annex A.1 to this tender package. Therefore, the DRC requests you to submit price bid(s) for the supply of the item(s) listed in the attached DRC Bid Form Annex A.

### I. TENDER DETAILS

Line	Item	Time, date, address as appropriate
1	ITB published	12.06.2026
2	Closing date for clarifications	26.06.2026 11:00 UTC / 14:00 Kyiv time (UTC +3)
3	Closing date and time for receipt of bids/proposals	<b>06.07.2026 at 09:00 UTC</b> <b>12:00 Kyiv time (UTC +3)</b>
4	Tender Opening Location	For the on-site bid opening: will be done on the specified DRC address above. For the online bid opening: link to be provided for the suppliers who present interest to attend for the bid opening. Details can be checked in Section XVII.
5	Tender Opening Date and time	06.07.2026 at 13:00 UTC 16:00 Kyiv time (UTC +3)
7	E-mail address for electronic bid submissions	<a href="mailto:tender.ukr@drc.ngo">tender.ukr@drc.ngo</a>
	Postal address for hard copy bid submissions	17/52 Bohdana Khmelnytskoho Street, Kyiv, Ukraine, 01054

**PLEASE NOTE: NO BIDS WILL BE ACCEPTED AFTER THE ABOVE CLOSING TIME AND DATE**

### II. IMPORTANT INFORMATION REGARDING THIS ITB:

- This ITB is launched for the purpose of establishing a contract(s) with a supplier(s) for the supply of **Vehicles**, as per the details stipulated in Annex A.1 Bid Form (Technical).
- This tender includes 4 (four) LOTS  
LOT 1: Minivans 4x4  
LOT 2: SUV  
LOT 3: Minivans 4x2  
LOT 4: Cargo and passenger minivan  
Partial bidding within a lot is not permitted. Bidders may submit a bid for any one lot or for all lots.
- DRC may choose to cancel the contract if deemed necessary.
- DRC may choose to split the contract award to more than one supplier.
- The delivery time shall be within/not more than 120 calendar days from the date of Purchase Order issuance. DRC may

terminate the contract if the supplier fails to deliver items within this period.

- All supplies shall be delivered as per DDP/DAP Kyiv, Ukraine, INCOTERMS 2020.
- No advance payment will be paid to the awarded supplier. The awarded supplier is expected to mobilize its own resources to deliver the vehicles.
- The validity of the bidder's price bid should be minimum 60 calendar days from the date of the ITB closure.

### III. SELECTION AND AWARD CRITERIA

This tender will be awarded to the lowest cost technically compliant bid. The technical evaluation criteria are as per the specifications stated in Annex A.1 Bid Form (Technical).

#### A. Administrative Evaluation

A bid shall pass the administrative evaluation stage before being considered for technical and financial evaluation. Bids that are deemed administratively non-compliant may be rejected. The documents listed below shall be submitted with your bid.

Submitted bids will be reviewed on "Pass" or "Fail" basis to determine compliance with the below bidder criteria. If a Bid does not comply with the criterion below, it might be rejected.

No.	Annex No.	Document	Instructions
1	A.1	Bid Form (Technical)	Complete ALL sections in full, sign, stamp and submit Additionally, submit a completed Excel version
2	A.2	Bid Form (Financial)	Complete ALL sections in full, sign, stamp and submit Additionally, submit a completed Excel version <b>(financial bid should be submitted in a separate email/envelope only)</b>
3	B	Tender and Contract Award Acknowledge Certificate	Complete ALL sections in full, sign, stamp and submit
4	C	Supplier Profile and Registration Form	Complete ALL sections in full, sign, stamp and submit
5	D	DRC Supplier Code of Conduct	Sign, stamp and submit
6	E	DRC General Conditions of Contract	Sign, stamp and submit
7	N/A	Company Registration Documents	Submit: Copies of official company registration documents.  <b>Criteria for Bidders:</b> The bidder must be a legally registered entity in accordance with the applicable laws of the country of registration.
8	N/A	Company Profile	Submit (Bidder's template is acceptable): <ul style="list-style-type: none"> <li>• The Company's sectoral areas</li> <li>• Supplier portfolio</li> <li>• Sales volume for the similar goods requested in this tender</li> <li>• Previous experience (copies of contracts for similar procurement preferable with references)</li> <li>• Contact details of at least three (3) referees</li> </ul> <b>Criteria for Bidders:</b> The bidder must be in continuous business of manufacturing / supplying similar goods during the last three (3) years prior to the bid opening date

9	N/A	Proof of Authorization	<p>Submit: Any official letter and/or document confirming that the bidder is an authorized distributor, dealer, reseller, or manufacturer of the requested type of goods. Copies of such documents.</p> <p><b>Criteria for Bidders:</b> The bidder must be an official distributor, dealer, reseller, or manufacturer</p>
10	N/A	Financial and Professional Capability	<p>Submit: Records of financial annual turnover for at least the last three (3) years</p> <p><b>Criteria for Bidders:</b> Bidder must have an average annual turnover for the previous three (3) years of a minimum of USD 500,000.00</p>
11	N/A	Specification	<p>Submit: Detailed technical description (datasheet) of the goods offered</p>

#### **B. Technical Evaluation**

To be technically acceptable, the bid shall meet or exceed the stipulated requirements and specifications in the ITB. A Bid is deemed to meet the criteria if it confirms that it meets all mandatory conditions, procedures and specifications in the ITB without substantially departing from or attaching restrictions with them. If a Bid does not technically comply with the ITB, it will be rejected.

**The technical criteria are stipulated in Annex A.1 – Bid Form (Technical).**

#### **C. Financial Evaluation**

All bids that pass the Technical Evaluation will proceed to the Financial Evaluation. Bids that are deemed technically non-compliant will not be financially evaluated.

#### **IV. TENDER PROCESS**

The following processes will be applied to this Tender:

- Tender Period
- Tender Closing
- Tender Opening
- Administrative Evaluation
- Technical Evaluation
- Financial Evaluation
- Contract Award
- Notification of Contract Award

#### **V. Negotiation and Best and Final Offer (BAFO)**

The Purchaser reserves the right to enter into negotiations with one or more bidders following the initial evaluation of proposals. Negotiations may include, but are not limited to, clarification of the proposal, and discussion of commercial terms. Where deemed necessary, the Purchaser may request a Best and Final Offer (BAFO) from one or all shortlisted bidders. Bidders invited to submit a BAFO will be given a defined deadline and instructions for submission. The BAFO shall supersede all previous offers and will form the basis for the final evaluation and award recommendation.

Participation in negotiations or submission of a BAFO does not constitute a commitment by the Purchaser to award a contract.

#### **VI. SUBMISSION OF BIDS**

Bidders are solely responsible for ensuring that the full bid is received by DRC in accordance with the ITB requirements, prior to the specified date and time mentioned above. DRC will consider only those portions of the bids received prior to the closing date and time specified.

All responsive Bids shall be written on the **DRC Bid Form (Annex A.1 and Annex A.2)**.

Beyond the DRC Bid Form, the following documents shall be contained with the bid:

- Annex A.1 Bid Form (Technical)
- Annex A.2 Bid Form (Financial)
- Annex B Tender and Contract Award Acknowledge Certificate
- Annex C Supplier Profile and Registration Form
- Annex D DRC Supplier Code of Conduct
- Annex E DRC General Conditions of Contract
- Copy of Company registration documents
- Company Profile
- Any official letter and/or document approves that bidder is an Authorized official distributor / dealer / reseller or Manufacturer of the goods
- Financial and Professional capability records
- Specification / Detailed technical description for the offered products (datasheet) for items offered

Bids not submitted on Annexes A.1 and A.2 or not received before the indicated time and date as set forth on page 1, or delivered to any other email address, or physical address will be disqualified.

Bids submitted by mail, email or courier by, so is at the Bidders risk and DRC takes no responsibility for the receipt of such Bids.

Bidders are solely responsible for ensuring that the full Bid is received by DRC in accordance with the ITB requirements.

**A. Hard Copy (option #1):**

Hard copy Bids shall be separated into “Financial Bid” and “Technical Bid”:

- **The Financial Bid shall only contain Annex A.2 Bid Form (Financial):**
- The Technical Bid shall contain all other documents required by the tender as mentioned in section A. Administrative Evaluation but excluding any pricing information.

Each part shall be placed in a **sealed** envelope, marked as follows:

ITB No.: **ITB-UKR-004802**  
**TECHNICAL BID**  
 Bidder Name:

ITB No.: **ITB-UKR-004802**  
**FINANCIAL BID**  
 Bidder Name:

Both envelopes shall be placed in an outer **sealed** addressed and delivered to:

ITB No.: **ITB-UKR-004802**  
 17/52 Bohdan Khmelnytskyi  
 Street, Kyiv, Ukraine, 01054  
 Bidder Name:

**B. Email submission (option #2):**

Bids can be submitted by email to the following dedicated, controlled, & secure email address:

[tender.ukr@drc.ngo](mailto:tender.ukr@drc.ngo)

**When Bids are emailed the following conditions shall be complied with:**

- The ITB number “ITB-UKR-004802” shall be inserted in the Subject Heading of the email;
- **Separate emails** shall be used for the “Financial Bid” and “Technical Bid”, and the Subject Heading of the email shall indicate which type the email contains:
  - **The Financial Bid shall only contain Annex A.2 Bid Form (Financial);**
  - The Technical Bid shall contain all other documents required by the tender as mentioned in section A. Administrative Evaluation, but excluding any pricing information.
- Bid documents required, shall be included as an attachment to the email in PDF, JPEG, TIF format, or the same type of files provided as a ZIP file. Documents in MS Word or Excel formats, can be submitted solely as supplementary copies to the signed and stamped documents.
- Email attachments shall not exceed 10MB, otherwise the bidder shall send his bid in multiple emails.

*Failure to comply with the above may disqualify the Bid.*

DRC is not responsible for the failure of the Internet, network, server, or any other hardware, or software, used by either the Bidder or DRC in the processing of emails.

DRC is not responsible for the non-receipt of Bids submitted by email as part of the e-Tendering process.

Bids can be submitted in one of two ways; hardcopy or electronically. If the Bidder submits a Bid in both Hardcopy and electronically, DRC will choose the version that is the most advantageous to DRC.

## **VII. SUBMISSION OF SAMPLES**

Samples are not requested.

## **VIII. COMPLETION OF BID FORM**

### **A. Prices Quoted**

Any discount offered shall be included in the Bid price.

Unless otherwise requested all Bids shall state if the prices quoted are not DDP/DAP (INCOTERMS 2020).

### **B. Currency**

The currency of the Bid shall be in **EUR or UAH**. No other currencies are acceptable.

All bids submitted in euros (EUR) will be converted/recalculated to the single currency – UAH at the official exchange rate published by the National Bank of Ukraine on the tender closing date.

### **C. Language**

The Bid Form, and all correspondence and documents related to this ITB shall be in English or Ukrainian (preferably in English).

### **D. Packaging**

The goods shall be packaged, handled, and prepared for shipment in a manner that preserves the validity of the manufacturer’s warranty. Under no circumstances shall the packaging, repackaging, handling, or transportation arrangements void, limit, or otherwise compromise the manufacturer’s warranty coverage.

### **E. Origin**

Country of origin of the goods shall be clearly stated.

### **F. Presentation**

Bids should be clearly legible. Prices entered in lead pencil will not be considered. All erasures, amendments, or alterations shall be initialed by the signatory to the Bid. Do not submit blank pages of the Bid Form and/or schedules which are

unnecessary for your offer. All documentation shall be written in English or English with Ukrainian translation. All Bids shall be signed by a duly authorized representative of the Bidder.

#### **G. Split Awards**

DRC reserves the right to split awards.

#### **H. Validity Period**

Bids shall be valid for at least the minimum number of days specified in the ITB from the date of Bid closure. DRC reserves the right to determine, at its sole discretion, the validity period in respect of Bids which do not specify any such maximum or minimum limitation.

#### **IX. ACCEPTANCE**

DRC reserves the right, at its sole discretion, to consider as invalid or unacceptable any Bid which is a) not clear; b) incomplete in any material detail such as specification, terms delivery, quantity etc.; or c) not presented on the Bid Form – and to accept or reject any amendments, withdraws and/or supplementary information submitted after the time and date of the ITB Closure.

#### **X. AWARD OF CONTRACTS**

This ITB does not commit DRC to award a contract or pay any costs incurred in the preparation or submission of Bids, or costs incurred in making necessary studies for the preparation thereof, or to procure or contract for services or goods. Any bid submitted will be regarded as an offer made by the Bidder and not as an acceptance by the Bidder of an offer made by DRC. No contractual relationship will exist except pursuant to a written contract document signed by a duly authorized official of DRC and the successful Bidder.

DRC may award contracts for part quantities or individual items. DRC will notify successful Bidders of its decision with respect to their Bids as soon as possible after the Bids are opened. DRC reserves the right to cancel any ITB, to reject any or all Bids in whole or in part, and to award any contract.

Suppliers who do not comply with the contractual terms and conditions including delivering different products and of different origin than stipulated in their Bid and covering contract may be excluded from future DRC ITBs.

**Note:** selection of the Contract Holder:

- If the supplier submits the financial bids in UAH, a contract will be executed in UAH with the Representation "Danish Refugee Council in Ukraine".
- If the supplier submits the financial proposal in USD or EUR, a contract will be concluded in USD or EUR with Danish Refugee Council, Denmark (HQ). In this scenario, the supplier is responsible for determining and fulfilling its own tax liabilities and for paying any taxes and/or duties in accordance with local regulations. DRC will not reimburse the supplier for any taxes, duties, or other contributions payable by the supplier.

#### **XI. CONFIDENTIALITY**

This ITB or any part hereof, and all copies hereof shall be returned to DRC upon request. This ITB is confidential and proprietary to DRC, contains privileged information, part of which may be copyrighted, and is communicated to and received by Bidders on the condition that no part thereof, or any information concerning it may be copied, exhibited, or furnished to others without the prior written consent of DRC, except that Bidders may exhibit the specifications to prospective subcontractors for the sole purpose of obtaining offers from them. Notwithstanding the other provisions of the ITB, Bidders will be bound by the contents of this paragraph whether or not their company submits a Bid or responds in any other way to this ITB.

#### **XII. COLLUSIVE BIDDING AND ANTI-COMPETITIVE CONDUCT**

Bidders and their employees, officers, advisers, agent or sub-contractors shall not engage in any collusive bidding or other anti-competitive conduct or any other similar conduct, in relations to:

- The preparation of submission of Bids;
- The clarification of Bids;
- The conduct and content of negotiations;
- Including final contract negotiations.

In respect of this ITB or procurement process, or any other procurement process being conducted by DRC in respect of any of its requirements.

For the purpose of this clause, collusive bidding, other anti-competitive conduct, or any other similar conduct may include, among other things, the disclosure to, exchange or clarification with, any other Bidder, person or entity, of information (in any form), whether or not such information is commercial information confidential to DRC, any other Bidder, person or entity in order to alter the results of a solicitation exercise in such a way that would lead to an outcome other than that which would have been obtained through a competitive process.

### **XIII. IMPROPER ASSISTANCE**

Bids that, in the sole opinion of DRC, have been compiled:

- With the assistance of current or former employees of DRC, or current or former contractors of DRC in violation of confidentiality obligations or by using information not otherwise available to the general public or which would provide a non-competitive benefit;
- With the utilization of confidential and/or internal DRC information not made available to the public or to the other Bidders;
- In breach of an obligation of confidentiality to DRC, or contrary to these terms and conditions for submission of a Bid, shall be excluded from further consideration.

Without limiting the operation of the above clause, a Bidder shall not, in the absence of prior written approval from DRC, permit a person to contribute to, or participate in, any process relating to the preparation of a Bid or the procurement process, if the person has at any time during the 6 months immediately preceding the date of issue of this ITB was an official, agent, functionary, or employee of, or otherwise engaged by, DRC and was engaged directly, or indirectly, in the planning or performance of the requirement, project, or activity to which this ITB relates.

### **XIV. CORRUPT PRACTICES**

DRC has zero tolerance for corruption.

The Bidder represents and warrants that neither it nor any of its potential subcontractors are engaged in any form of corruption, defined by DRC as the misuse of entrusted power for private gain.

This definition is not limited to interactions with public officials and covers both attempted and actual corruption, as well as monetary and non-monetary corruption. The definition includes, but is not limited to, corruption in the form of: facilitation payments, bribery, gifts constituting an undue influence, kickbacks, favoritism, cronyism, nepotism, extortion, embezzlement, misuse of confidential information, theft, and various forms of fraud, such as forgery or falsification of documents, and financial or procurement fraud. No offer, payment, consideration or benefit of any kind, which could be regarded as an illegal or corrupt practice, shall be made, promised, sought or accepted – directly or indirectly – as an inducement or reward in relation to activities funded by DRC, including tendering, award or execution of contracts. DRC reserves the right, without prejudice to any other right or remedy available to it, according to any violation of this clause to immediately reject the submitted offer, and to take such additional action, civil and/or criminal, as may be appropriate.

The Bidder agrees to accurately communicate DRC's policy with regards to Anti- Corruption to Third Parties. The Bidder furthermore agrees to inform DRC immediately of any suspicion or information it receives from any source alleging a violation of this policy to the contact details of the specific DRC country operations via <https://pro.drc.ngo/where-we-work/>, or via DRC's Code of Conduct Reporting Mechanism: [www.drc.dk/relief-work/concerns-complaints/code-of-conduct-reporting-mechanism](http://www.drc.dk/relief-work/concerns-complaints/code-of-conduct-reporting-mechanism). Reports of suspected corruption can also be reported directly to DRC HQ at [c.o.conduct@drc.dk](mailto:c.o.conduct@drc.dk).

### **XV. CONFLICT OF INTEREST**

A Bidder shall not, and shall ensure that its employees, officers, advisers, agents or subcontractors do not place themselves in a position that may, or does, give rise to an actual, potential or perceived conflict of interest between the interests of DRC and the Bidder's interests during the procurement process.

If during any stage of the procurement process or performance of any DRC contract a conflict of interest arises, or appears likely to arise, the Bidder shall notify DRC immediately in writing, setting out all relevant details of the situation, including those cases in which the interests of the Bidder conflict with the interests of DRC, or cases in which any DRC official, employee or person under contract with DRC may have, or appear to have, an interest of any kind in the Bidder's business or any kind of economic ties with the Bidder. The Bidder shall take steps as DRC may reasonably require, to resolve or otherwise deal with the conflict to the satisfaction of DRC.

### **XVI. WITHDRAWAL / MODIFICATION OF BIDS**

Requests to withdraw a Bid after the Bid closure time shall not be honored.

Withdrawal of a Bid may result in your suspension or removal from the DRC suppliers List.

A Bidder may modify its Bid prior to the ITB closure. Any such modification shall be submitted in writing and in a sealed envelope, marked with the original Bid number. No modification shall be allowed after the ITB closure.

## **XVII. LATE BIDS**

All Bids received after the ITB closure will be rejected.

## **XVIII. OPENING OF THE ITB**

The Tender Opening will take place at the time and location stated above.

Any attempt by a Bidder to influence the Evaluation Committee in the process of examination, clarification, evaluation and comparison of tenders, to obtain information on how the procedure is progressing or to influence DRC in its decision concerning the award of the contract will result in the immediate rejection of the tender.

**Only suppliers who have submitted a tender bid will be allowed to participate in the tender opening.**

**Interested suppliers need to confirm participation via email: [ukr-procurement@drc.ngo](mailto:ukr-procurement@drc.ngo) before 03.07.2026 CoB**

## **XIX. CONDITIONS OF CONTRACT**

All Bidders shall acknowledge that the DRC General Conditions of Contract for the Procurement of Goods, or Services, or the Special Conditions of Contract, as applicable, are acceptable.

## **XX. CANCELLATION OF THE ITB**

In the event of an ITB cancellation, Bidders will be notified by DRC. If the ITB is cancelled before the outer envelope of any Bid has been opened, the sealed envelopes will be returned, unopened, to the Bidders.

The ITB may be cancelled in the following situations:

- where no qualitatively or financially worthwhile Bid has been received or there has been no response at all;
- the economic or technical parameters of the project have been fundamentally altered;
- exceptional circumstances or force majeure render normal performance of the project impossible;
- all technically compliant Bids exceed the financial resources available; or
- there have been irregularities in the procedure, in particular where these have prevented fair competition.

DRC shall not be liable for damages, whatever their nature (in particular damages for loss of profits) or relationship to the cancellation of an ITB, even if DRC has been advised of the possibility of damages. The publication of a procurement notice does not commit DRC to implement the program or project announced.

## **XXI. QUERIES ABOUT THIS ITB**

For queries on this ITB, please contact the bidding questions line via e-mail:

[ukr-procurement@drc.ngo](mailto:ukr-procurement@drc.ngo) (subject of email: ITB-UKR-004802. Stanislav Filiomonov)

All questions regarding this ITB shall be submitted in writing to the above. On the subject line, please indicate the ITB number. Bids shall not be sent to the above email.

All questions during the tender period, as well as the associated answers, will be shared with all suppliers invited, or for open tenders published at: <https://drc.ngo/en/tenders/>

## **XXII. ITB DOCUMENTS**

This ITB document contains the following:

1. This Invitation to Bid
2. Annex A.1: Bid Form (Technical)
3. Annex A.2: Bid Form (Financial)
4. Annex B: Tender and Contract Award Acknowledge Certificate
5. Annex C: Supplier Profile and Registration
6. Annex D: DRC Supplier Code of Conduct
7. Annex E: DRC General Conditions of Contract

Under DRC's Anticorruption Policy Bidders shall observe the highest standard of ethics during the procurement and execution of such contracts. DRC will reject a Bid if it determines that the Bidder recommended for the award has engaged in corrupt, fraudulent, collusive, or coercive practices in competing for, or in executing, the Contract.

Yours sincerely,  
Representation "Danish Refugee Council in Ukraine"



